

## 2021 CANNABIS BANKING UPDATE

(Dept. 8)

Please type or print legibly.

Copy this form for additional participants.

Name

Nickname for Badge

Bank/Firm

Address

City/State/Zip

Phone

Fax

Emergency # (In case of bad weather, etc.)

E-Mail

### Fees

\$225 IBA Member

Participation in IBA programs is limited to members, associate members, and nonmembers from an eligible membership category at applicable member or non-member rates. Surcharge of 100% for Non-Members.

### Payment Information

Total payable to the IBA Foundation, Inc.

Check Enclosed  VISA  MasterCard  AMEX

Account Number

Exp. Date

**Dress is Business Casual**

**Register online: [www.indianabankers.org](http://www.indianabankers.org)**

Return this form to:

IBA Foundation Inc.

8425 Woodfield Place Suite 155E

Indianapolis, IN 46240

317-387-9380 Fax: 317-333-7162

**Image Use Policy:** Registration in IBA events constitutes an agreement to the IBA's use and distribution of the attendee's image or voice. For more details: [indiana.bank/policy](http://indiana.bank/policy)

## Fees & Location

The following fees include the program and training materials:

### IBA Members

\$225

Surcharge of 100% for Non-Members.

This seminar will be VIRTUAL via Zoom. You will receive your manual 2-3 days in advance should you want to print this to have during training. At this time, you will also receive log in instructions. This is a completely **LIVE** virtual training where you will be able to ask questions directly to the speaker.

## Special Accommodations

The IBA is committed to providing the best education in the best facility possible. To that end, we strive to accommodate any special needs bankers may have while attending our programs. If you need special accommodations or have dietary restrictions, please let us know.

## Confirmation / Cancellation

The IBA will send confirmations as requested for its programs. Please check the appropriate box & include a fax number on the registration form. If you have questions, contact Marcy Borden at 317-387-9380 or via email at [mborden@indianabankers.org](mailto:mborden@indianabankers.org).

Within three or more business days prior to the day of an educational program, no cancellation charge will be assessed. Within two days prior, 50% of the fee is assessed. Refunds are not provided for cancellations or absences on the day of the program. Substitutions are welcome at anytime.



# 2021 CANNABIS BANKING UPDATE

*Is the Grass Greener?*

or

What we think we know? What we don't know? What we need to know? How to proceed? Things we don't know yet.

*Tuesday,  
February 16, 2021*



Register online: [www.indiana.bank](http://www.indiana.bank)

## Program Overview

Whether banks acknowledge it or not, all financial institutions are banking cannabis customers.

With the cannabis industry expected to grow to \$30 billion by 2023 and with no signs of slowing down, banks can no longer ignore this industry. And it appears that the tide is turning toward marijuana banking when Arizona, South Dakota, New Jersey, Montana, and Mississippi legalized recreational or medical marijuana in the recent election adding to the club of lawmakers from states with some form of legal marijuana.

This program will provide critical information to bankers interested in serving the burgeoning marijuana industry or in avoiding banking it. We will also tackle operational challenges, risks and lessons learned associated with cannabis and hemp banking as well as opportunities, up-to-date regulatory guidance and banking trends in this green and quickly evolving environment.

## Who Should Attend

This program is intended to assist those in banking including: BSA and Compliance Officers as well as Senior Management, Retail Banking Management, Lending (consumer, commercial, mortgage), Marketing and others interested in the Session topics.

## Seminar Topics

- Cannabis Banking – Current Regulatory Framework
- Essential, timely updates on Cannabis Banking in the United States
- What we know and what we don't know about Cannabis Banking
- Guidance of federal bank regulatory agencies
- What's happening with the Indiana Hemp Program
- Cannabis Banking in Indiana
- Advice from bankers currently serving cannabis customers
- Legal side of MRB in Indiana
- Review of considerations for banks wanting to serve the marijuana businesses and those attempting to avoid serving such businesses
- Public image and reputation risk considerations
- Considerations for banking Medical Marijuana
- When hemp customers become marijuana customers
- Cannabis Banking - Deposit, Lending, and Ancillary Services
- OMIT --Cannabis Banking – ACH and Payment Processing
- Cannabis Banking – MRB, Hemp, and CBD – To Bank or Not Bank?
- Q&A and discussion session

## Meet Your Presenter

**Dianne Barton** is President of Performance Solutions, Inc., (PSI), a training and consulting company that specializes in providing “real world” solutions to the key challenges facing banks today in attracting and building relationships with their customers. Her wide-range of training and consulting experience includes BSA compliance, strategic planning facilitation, leadership development, regulatory compliance, and service and sales development.

Before starting Performance Solutions in 1983, she held senior positions with Bank South Corporation, the Internal Revenue Service, and the John H. Harland Company. Dianne is a graduate of Georgia State University and is on the faculty of several state banking schools.

Joining Dianne will be guest expert facilitators that will cover in-detail seminar topics.

## Agenda

9:00 a.m.	Program Begins
Noon	Lunch
1:00 p.m.	Program Resumes
3:00 p.m.	Program Adjourns