

Location & Accommodations

The Clinic will be held in Stewart Center on the campus of Purdue University, West Lafayette. Dress is business casual.

Parking is available at the Grant Street Garage opposite the entrance to the Purdue Memorial Union.

Registration Fees

The following fees include the program, training materials, continental breakfast, lunch and refreshments:

IBA Members

\$275 IBA Members

\$50 Guest(s) of IBA Members

Participation in IBA programs is limited to members, associate members, and nonmembers from an eligible membership category at applicable member or nonmember rates. 100% Surcharge for non-members will be applied.

Schedule of Events

| | |
|------------|--|
| 7:00 a.m. | Registration (3rd Floor, Stewart Center) |
| 7:45 a.m. | Early Bird Session |
| 9:15 a.m. | Opening General Session |
| 11:30 a.m. | Luncheon |
| 12:30 p.m. | Program resumes |
| 4:00 p.m. | Ag Clinic adjourns |

Special Accommodations

The IBA is committed to providing the best education in the best facility possible. To that end, we strive to accommodate any special needs bankers may have while attending our programs. If you need any special accommodations or have dietary restrictions, please let us know.

Confirmation / Cancellation Policy

The IBA will send confirmations as requested for its program. Please check the appropriate box & include a fax number on the registration form or contact Elizabeth DeHaven at 317-387-9380 or you may e-mail: edehaven@indiana.bank

Within three or more business days prior to the day of an educational program, no cancellation charge will be assessed. Within two days prior, 50% of the fee is assessed. Refunds are not provided for cancellations one day prior or on the day of the program. Substitutions are welcome at anytime.

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Mailing Address Information
If the addressee listed on this brochure is no longer employed at the bank or the mailing address is incorrect, please update the information on our website at www.indianabankers.org or contact Susan Clark at 317-387-9380, or email: sclark@indiana.bank

The annual Ag Clinic is a must for all loan officers, credit analysts, loan review personnel and senior management who are interested in improving the quality of agricultural lending decisions within their institutions.

CLINIC

2022 AGRICULTURAL CLINIC

**Thursday
December 1, 2022**

**Stewart Center
Purdue University
West Lafayette**

**Register Online
www.indiana.bank**



About the Program

For more than 50 years the IBA Ag Clinic has served as one of the largest agricultural banking conferences in the country. Sponsored in cooperation with the Department of Agricultural Economics at Purdue University, the Clinic provides a wide range of general and concurrent sessions addressing the most current issues facing agricultural lenders. The clinic also provides an excellent opportunity for attendees to interact with more than 250 senior lenders and agricultural leaders from throughout the region.

Who Should Attend

The annual Ag Clinic is a must for all loan officers, credit analysts, loan review personnel and senior management who are interested in improving the quality of agricultural lending decisions within their institutions.

Continuing the practice started in 2005, several sessions have been specifically designed to be of interest to farmers and borrowers. Agricultural lenders are strongly encouraged to invite their clients to join them for this enjoyable and educational event. This is an outstanding opportunity to add value to your client relationship. A special fee is available for IBA members who wish to bring a guest(s).



Program Agenda

Thursday, December 1 - Ag Clinic

| | |
|----------|---|
| 7:00 am | Registration |
| 7:45 am | Commodity Outlook |
| 9:00 am | How Weather and Supply Chain Mechanics are Influencing Global Crop Production and Ag Prices |
| 10:15 am | Break |
| 10:30 am | BREAKOUTS <ul style="list-style-type: none">Hedging Strategies for Ag Bankers: Helping Farm Customers Increase ProfitabilityFood Availability and Food Trends Impacting FarmsWorking with Farmers under Stress |
| 11:30 am | Lunch Break |
| 12:30 pm | Macro Economic & Credit Market Update |
| 1:45 pm | BREAKOUTS <ul style="list-style-type: none">Understanding Multi-Entity FarmsNontraditional Lenders - What are they and how are they impacting Ag Credit Markets?Livestock Market "Need-To-Knows" for 2023 (and Beyond?) |
| 2:45 pm | Break |
| 3:00 pm | Domestic and Global Policy and Impact on US AG Producers |
| 4:00 pm | Adjourn |

Registration Form

(Dept. 19)
Please type or print legibly.
Copy this form for additional participants.

Bank/Firm

Address

City/State/Zip

Phone

Emergency # (In case of bad weather, etc.)

Attendees:

Name

E-Mail

Name

E-Mail

Name

E-Mail

Fees

- ☐ \$275 IBA Members
☐ \$50 Guest(s) of IBA Members

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Payment Information

Total payable to the IBA Foundation, Inc. \$

☐ Check Enclosed ☐ VISA ☐ MasterCard ☐ AMEX

Card Holder Name

CVV Code

Account Number

Exp. Date

For More Information Contact:

Laurie Rees, Vice President, Education & Training
lrees@indiana.bank
317-387-9380

Return this form to:
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