

# CRYPTOCURRENCY & BANKING: WHAT YOU NEED TO KNOW

Michael Hiles, CEO 10XTS November 16, 2021



### THIS SESSION

- Who Am I?
- Basics of Blockchain
- Opportunities & Risks for Banks

### MICHAEL HILES

- Founder/CEO of 10XTS
- GP in Cincinnati Crypto Fund & Tax Smart Crypto Fund
- Information Governance, Risk & Compliance Architect
- Decades of work in compliance and government workflow automation
- Smithsonian Laureate Award for 1st to connect a judicial management system to the WWW
- Deployed the 1<sup>st</sup> biometric device on a judge's bench to e-sign official records into public record



# 10XTS

- Governance, Risk & Compliance for Digital Assets & Markets
- XDEX, GRC oracle layer
- Tokenization of real-world assets
- Decentralizing programmable securities management & clearing
- Embedded compliance



### COMMERCIUM BANK

- Incubated the team and launched Commercium Bank
- State chartered bank in Wyoming under new Special Purpose Depository Institution (SPDI) regulations
- Non-lending charter to provide fee-based services
- Provide cash accounts, escrow, custody and clearing of digital assets & tokenized securities in capital markets
- Custodied digital assets are off balance sheet
- Provide Banking-as-a-Service to other Community Banks & Credit Unions



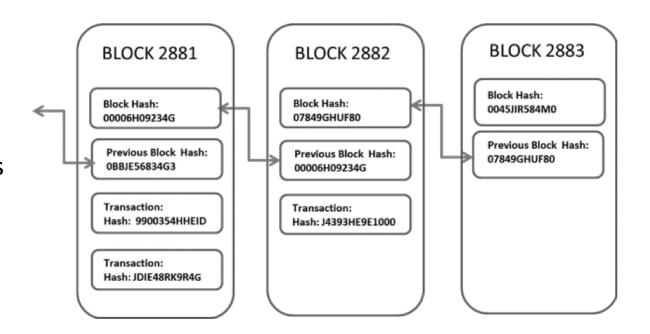
## BASICS OF BLOCKCHAIN

### TRUST THROUGH INTERMEDIARIES & HIDING INFORMATION

- We entrust intermediary 3rd parties with our data and trust them to HIDE it properly, keep it safe from hackers.
  - What happens when they fail? Equifax? Anthem? Target?
- Transactions can be modified and reversed, by somebody for any reason.
  - It is relatively easy to rewrite information
- We expect the 3rd party to protect our interest.
  - What happens if it conflicts with theirs?

### BLOCKCHAIN: TRUST THROUGH TECHNOLOGY AUTOMATION

- Cryptographic technology to automate & democratize trust
- Distributed Ledger ("WRITE-ONCE" database) copied across the internet, nobody "owns" it
- Stores Transactions (From => To, How Much) that are "chained" to each other using cryptographic links called "hashes"
- Chaining ensures that nobody can modify ledger's "history"
- Adding transactions comes at a "cost" (requires computing power)
- "Miners" or data block producers hold an identical copy of the blockchain and maintain it by adding transactions (and are paid if they succeed)



### BLOCKCHAIN AS A SYSTEM OF TRUTH

- Reduces the cost to coordinate transactional information and data through automation between organizations
- Value of a coordination system > cost to coordinate
- Value of information shared > cost to share that information
- RESULT: We are likely to see the effective tokenization (and by extension, the introduction of markets) of almost everything

### **BITCOIN**

- Satoshi Nakamoto released in 2008
- Open-source network launched in 2009

#### Bitcoin: A Peer-to-Peer Electronic Cash System

Satoshi Nakamoto satoshin@gmx.com www.bitcoin.org

Abstract. A purely peer-to-peer version of electronic cash would allow online payments to be sent directly from one party to another without going through a financial institution. Digital signatures provide part of the solution, but the main benefits are lost if a trusted third party is still required to prevent double-spending. We propose a solution to the double-spending problem using a peer-to-peer network. The network timestamps transactions by hashing them into an ongoing chain of hash-based proof-of-work, forming a record that cannot be changed without redoing the proof-of-work. The longest chain not only serves as proof of the sequence of events witnessed, but proof that it came from the largest pool of CPU power. As long as a majority of CPU power is centrolled by nodes that are not cooperating to attack the network, they'll generate the longest chain and outpace attackers. The network itself requires minimal structure. Messages are broadcast on a best effort basis, and nodes can leave and rejoin the network at will, accepting the longest proof-of-work chain as proof of what happened while they were gone.

#### 1. Introduction

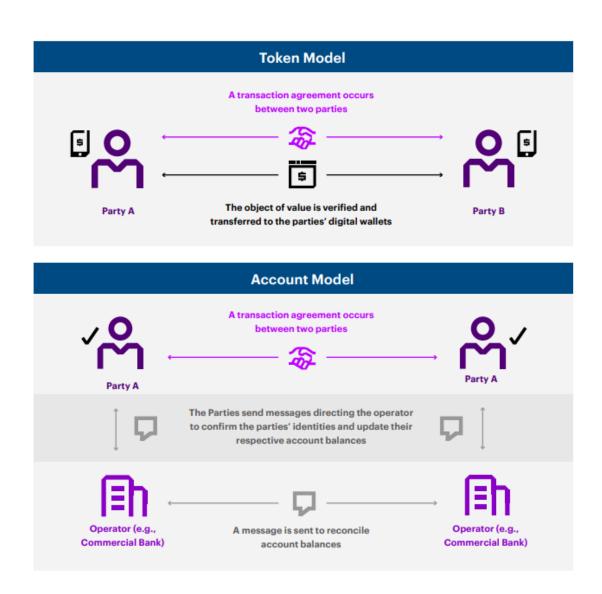
Commerce on the Internet has come to rely almost exclusively on financial institutions serving as trusted third parties to process electronic payments. While the system works well enough for most transactions, it still suffers from the inherent weaknesses of the trust based model. Completely non-reversible transactions are not really possible, since financial institutions cannot avoid mediating disputes. The cost of mediation increases transaction costs, limiting the minimum practical transaction size and cutting off the possibility for small casual transactions, and there is a broader cost in the loss of ability to make non-reversible payments for non-reversible services. With the possibility of reversal, the need for trust spreads. Merchants must be wary of their customers, hassling them for more information than they would otherwise need. A certain percentage of fraud is accepted as unavoidable. These costs and payment uncertainties can be avoided in person by using physical currency, but no mechanism exists to make payments over a communications channel without a trusted party.

What is needed is an electronic payment system based on cryptographic proof instead of trust, allowing any two willing parties to transact directly with each other without the need for a trusted third party. Transactions that are computationally impractical to reverse would protect sellers from fraud, and routine escrow mechanisms could easily be implemented to protect buyers. In this paper, we propose a solution to the double-spending problem using a peer-to-peer distributed timestamp server to generate computational proof of the chronological order of transactions. The system is secure as long as honest nodes collectively control more CPU power than any cooperating group of attacker nodes.

1

### TRADFI ACCOUNT MODEL VS. TOKEN MODEL

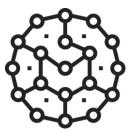
 Replacing account-based information exchanged between intermediaries with direct, peer-to-peer transactions



### **COMPONENTS OF A BLOCKCHAIN**







Computer Network



Consensus Mechanism



Ledger



**Validity Rules** 









# OPPORTUNITIES & RISKS FOR BANKS

### **CURRENT ISSUES**

- Regulators struggling to establish supervisory authority
- Blockchain tokens don't fit into existing legal frameworks
- No common taxonomy exists for common definitions and rules
- No way to consistently evaluate legal, tax, and risk

### TOKEN TAXONOMY ACT

- May of 2018 met with Congressman Warren Davidson
- Held the Davidson, Soto, Emmer Roundtable in September 2018
- Davidson introduced Token Taxonomy Act

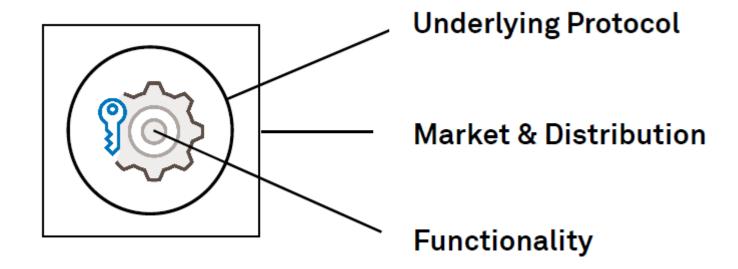


# GOAL: CREATE A MODEL-DRIVEN APPROACH TO RISK TAXONOMY

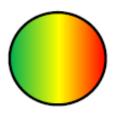
- Provide functional classification leading to three different Blockchain Crypto Property (BCP) Classes
- Introduce three BCP Development Stages
- Provide a risk assessment model for BCP, resulting in BCP Risk Categories

### RELEVANT DATA

The BCP classification and risk assessment is based on an analysis of the underlying protocol, market-related data and token functionality.



### RISK ASSESSMENT



Functionality & Protocol Risks

Storage & Access of Private Key Risks

Regulation & Money Laundering Risks

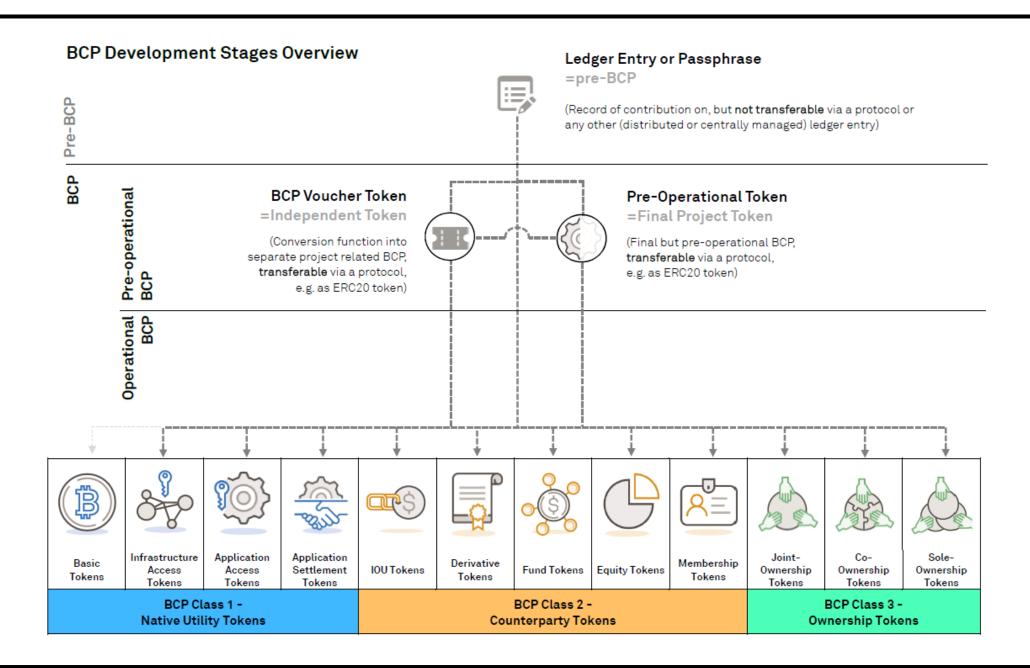
Market-Related & Counterparty Risks

Risk Extent Risk Probability Net Risk

Weighting of Risk Factors



Risk Category A, B, C, D and E



### FUNCTIONAL BCP CLASSIFICATION OVERVIEW

BCP Class	No legal		tility Tokens ecentralized eco	system)	N	<b>2 - Co</b> Jatural/legal pers	unterparty T son as counterpa	<b>3 - Ownership Tokens</b> Right in rem (absolute right)				
BCP Sub- Class	Basic Tokens	Infra- structure Access Tokens	Application Access Tokens	Application Settlement Tokens	IOU Tokens	Derivative Tokens	Fund Tokens	Equity Tokens	Membership Tokens	Joint- Ownership Tokens	Co- Ownership Tokens	Sole- Ownership Tokens
	B	8		-8877	<b>(</b> \$)							
FINMA Equivalent	Payment Tokens	Payme	nt and/or Utility	Tokens	Payment, Utility and/or Asset Token		Asset Tokens		n/a		n/a	
	Medium of exchange,	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Functionalities	unit of ac- count and store of value providing ac- cess to an un- derlying tech- nology (1)	Access to enhanced functionality infrastructure, i.e. SCS or burning mechanisms, without legal claim against a counterparty	Access to de- centralized application or platform without legal claim against a counter- party (2)	(2)  Use as P2P settlement instrument on an application / platform	Tokenization of a claim against a le- gal counter- party (e.g. right to re- ceive funds, services or use infra- structure)	Value derives from an un- derlying on- or off-chain base value	Tokenization of a fund share	Tokenization of a corporate membership  Equity related shareholder's and financial rights	Tokenization of a personal membership	Joint-owner- ship of an as- set, i.e. IP	Co-ownership of an asset, i.e. IP	Sole-owner- ship of an as- set, i.e. IP
Underlying Value	None	None	None	None	Debt / Claim	Derivative (debt)	Fund share	Equity share	Personal membership right	Ownership of an asset	Ownership of an asset	Ownership of an asset

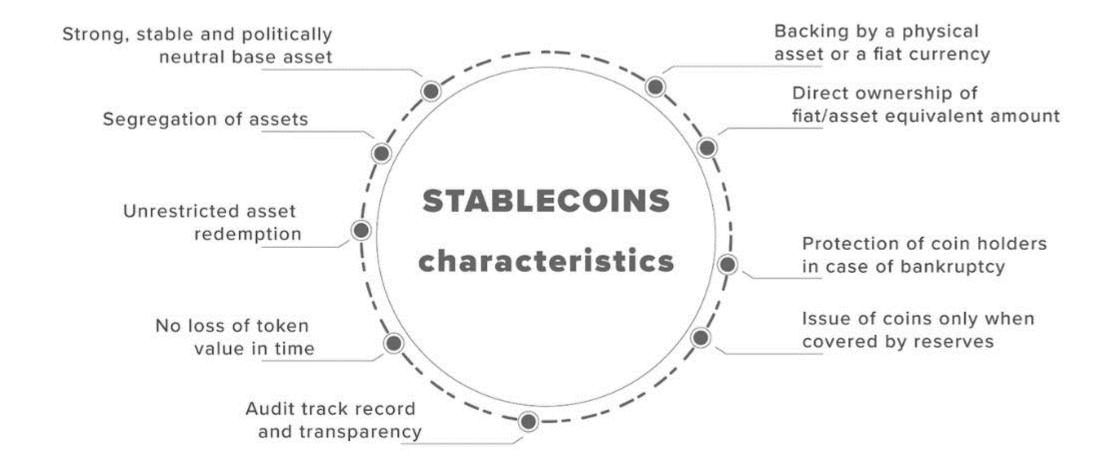
### **REGULATORY IMPLICATIONS - PRIMARY MARKET**

BCP Class	<b>1 - Native Utility Tokens</b> No legal counterparty (decentralized ecosystem)				N		unterparty To son as counterpa	<b>3 - Ownership Tokens</b> Right in rem (absolute right)						
BCP Sub- Class	Basic Tokens	Infra- structure Access Tokens	Application Access Tokens	Application Settlement Tokens	IOU Tokens	Derivative Tokens	Fund Tokens	Equity Tokens	Membership Tokens	Joint- Ownership Tokens	Co- Ownership Tokens	Sole- Ownership Tokens		
FINMA Equivalent	Payment Tokens	Payme	nt and/or Utility	Tokens	Payment, Utility and/or Asset Token		Asset Tokens		n/a		n/a			
	Swiss license r	equirement for	direct primary m	arket issuance	(TGE/ICO) of Tok	ens?								
			No			Only if issuer qualifies as derivative house	alifies as erivative No							
	Anti-money-la	undering provis	ions: Self-regula	atory-organisati	ion (SRO) memb	ership or a direc	tly subordinated	d financial inter	mediaries (DSFI:	s) approval requ	ired?			
Primary Market	ary and if eith and services or	ssuer carries out er (1) Token qua means of money en is to provide a	lifies as means o y or value transfe	f payment for ac er or (2) if the ma	quiring goods in reason of the	In general not applicable								
ark Iance	Regulatory pro	spectus require	d and to be appr	oved by FINMA	?									
Primary Market	No						Yes	In general, no						
rin cent	Civil law prosp	ectus required (	without regulate	ory approval)?										
<b>P</b>		Λ	lo		If qualified as bond obligation (incl. convert- ible and war- rant bonds)	Depends on specific case		Yes		In gene	eral, no			
	Taxation of pri	mary market iss	uance?											
	tax-neutral if c	contributed to th	e committed ass	ets of a foundat	ect to business p ion or if correspo on circumstance	nding liability m	ust be booked;	Stamp duty of 1% if > CHF 1 Mio.	Tax-neutral if association membership	association tax; value added tax (VAT) of 7.7%				

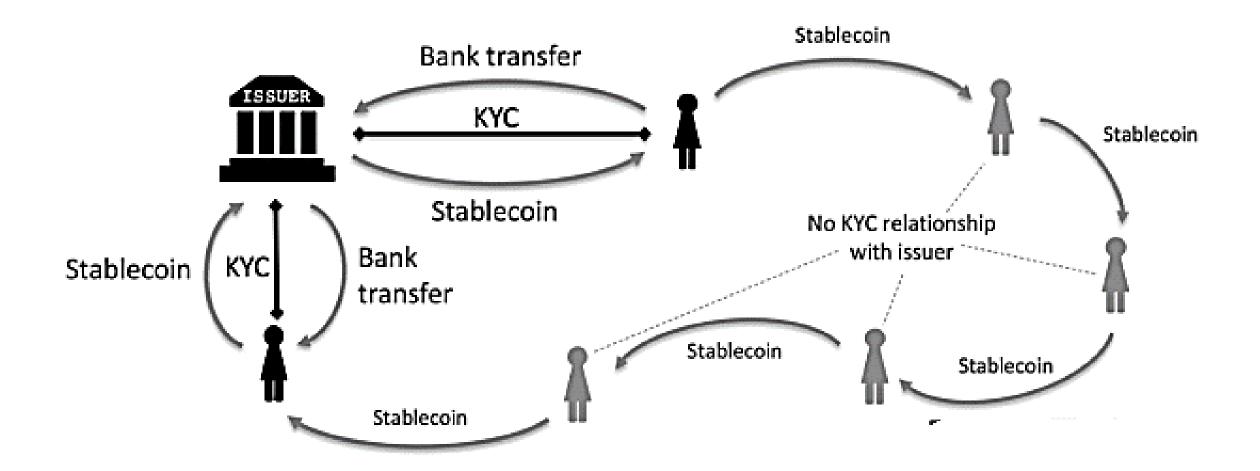
### **REGULATORY IMPLICATIONS - SECONDARY MARKET**

BCP Class	No legal	1 - Native Ut counterparty (d		system)	N		ounterparty To son as counterpa	<b>3 - Ownership Tokens</b> Right in rem (absolute right)					
BCP Sub- Class	Basic Tokens	Infra- structure Access Tokens	Application Access Tokens	Application Settlement Tokens	IOU Tokens	Derivative Tokens	Fund Tokens	Equity Tokens	Membership Tokens	Joint- Ownership Tokens	Co- Ownership Tokens	Sole- Ownership Tokens	
FINMA Equivalent	Payment Tokens	Payme	nt and/or Utility	Tokens	Payment, Utility and/or Asset Token		Asset Tokens		n/a		n/a		
	Swiss regulatory license requirement for Swiss-based exchanges trading Functional Tokens?												
		l, no (BCP Class ive right against			Depends on specific case		lfilling formal red		for mass trading, ncertificated	Depends on specific case			
	Swiss regulato	ry license requir	rement for Swiss	s-based exchan	ges trading BCP	Voucher Tokens	s or Pre-Function	nal Tokens?					
Market	Depends on specific case (possible, if: (1) relative right, (2) suitable for mass trading, and (3) fulfilling formal requirements of uncertificated security)  Anti-money-laundering provisions: self-regulatory-organisation (SRO) membership or a directly subordinated financial intermediaries (DSFIs) approval for exchange required?												
Secondary Mark	Yes If qualified as "money" according to the Swiss Anti Money Laundering Act				Depends on specific case	•	-	eral, yes	In general, no				
CO Inte	Taxation of sec	ondary market	trading (perspec	tive of a profes	sional trader as	seller)?							
Š		ain might be subj ngeneral, no valu			Capital gain might be subject to business profit tax; stamp duty of 1,5 or 3,0 % might be applicable if taxable securities are traded via a Swiss securities dealer; value added tax (VAT) depending on underlying relative right					Capital gain might be subject to business profit tax; value added tax (VAT) of 7.7% depending on associated asset			
	Taxation of sec	ondary market	trading (perspec	tive of a private	person as selle	r)?							
		Tax-free c	apital gain			Tax-free capital gain; stamp duty of 1,5 or 3,0 ‰ only applicable if taxable securities are traded via a Swiss securities dealer;				Tax-free capital gain		iin	

### **STABLECOINS**



### STABLECOIN PSEUDONYMITY AS ELECTRONIC CASH

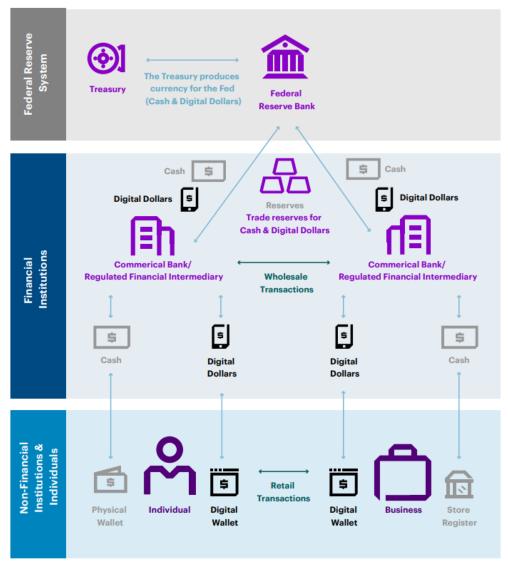


### TWO-TIERED DISTRIBUTION OF U.S. DIGITAL DOLLAR



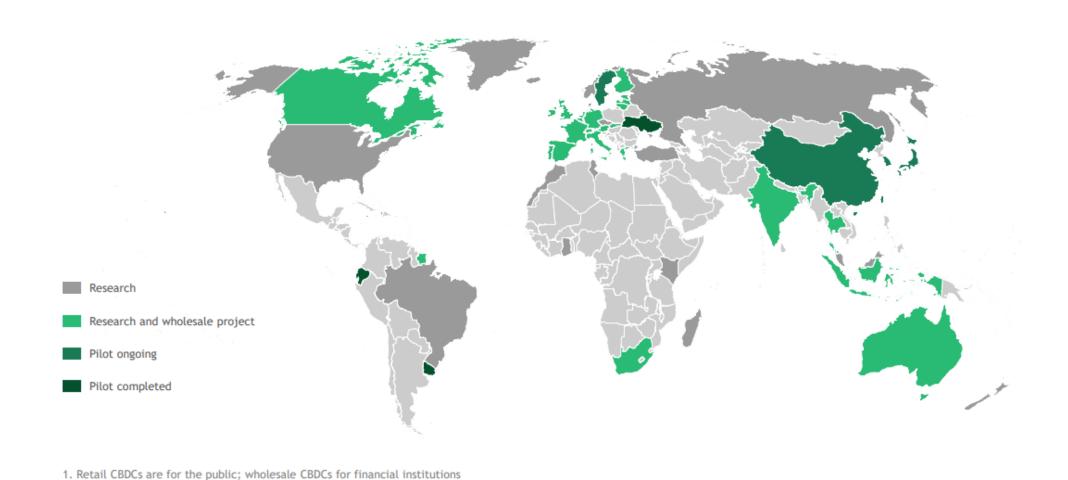
Christopher Giancarlo Former CFTC Chair





### CENTRAL BANK DIGITAL CURRENCIES (CBDCS)

Status of central-bank digital currencies, retail projects<sup>1</sup>, April 2021



### DECENTRALIZED FINANCE (DEFI)

- Finance that does not rely on central financial intermediaries to offer traditional financial instruments:
  - Lend or borrow funds from others
  - Speculate on price movements on a range of assets using derivatives
  - Trade cryptocurrencies
  - Insure against risks
  - Earn interest in savings-like accounts
- Controversial due to licensing & KYC/AML verification
- Extremely high yields

### **ASSET TOKENIZATION**

- Digital securities are digitized investment contracts that provide investors with a contractual claim on an underlying asset.
- Digital Securities are NOT cryptocurrencies
- Digital Securities are regulated by governing bodies and must be issued and traded on licensed platforms
- Digital Securities are able to embed smart features into their programming contracts, such as receiving voting rights and dividends

# INEFFICIENT INFORMATION AND PROCESSES CREATES A MASSIVE DRAIN ON GLOBAL CAPITAL MARKETS EFFICIENCY

In 2017, OECD reported that regulatory divergence alone costs capital markets \$780 billion annually in reconciliation of assets and transactions between global jurisdictions.

This hurts capital efficiency, flow, and returns on investment across all global financial markets and asset classes.





# BLOCKCHAIN-POWERED CAPITAL MARKETS ARE ALREADY A REALITY

Traditional institutions are scrambling to implement the technology-based efficiencies that power fintech challengers.

Blockchain token-based, regulatorycompliant, programmable digital securities are already here with licensed intermediaries in every category of market infrastructure.

Technology-native institutions are rapidly building new market infrastructures. Crypto-friendly traditional market players are also showing signs of paving the way for mainstream adoption.



**Wyoming Special Purpose Depository (SPDI) Banks** 









# PROGRAMMABLE DIGITAL SECURITIES TOKENS ARE SEEING EXPLOSIVE GROWTH

The early issuers in the space were experimental projects based on the growing adoption of blockchain technology itself.

By 2020 there was still a market cap of less than \$60 million USD total in the market.

By the end of 2020, that grew to \$366 million USD.

2021 saw that number swell to over \$1 billion with multiple billions presently under development.

2020 Digital Securities Summary	
2020 Opening Market Cap	\$59,339,362
2020 Closing Market Cap	\$366,100,103
2020 Cap Change	+516.96%
2020 Total Trading Volume	\$69,660,511
2020 Volume Change	+1,105.23%
2020 tZero Return (\$TZPROP)	+205.26%
2020 Overstock Return (\$OSTKO)	+195.00%
2020 Tokenized Real Estate Securities Market Cap	\$27m

## TOKENIZATION SERVICE PROVIDERS ARE HELPING ISSUERS CREATE AND LIST PUBLIC CHAIN-BASED TOKENIZED SECURITIES

BLOCKDATA

#### **ASSET TOKENIZATION PROVIDERS COMPARED**



	<b>t0</b>		S	$\wedge$	7				T
NAME	TZERO	CONSENSYS CODEFI	SECURITIZE	ADDX	POLYMATH	SECURRENCY	BITBOND	TOKENY SOLUTIONS	TOKENSOFT
НQ	US, NEW YORK	US, NEW YORK	US, SAN FRANCISCO	SINGAPORE, SINGAPORE	CANADA, TORONTO	US, WASHINGTON	GERMANY, BERLIN	LUXEMBOURG, LUXEMBOURG	US, SAN FRANCISCO
YEAR OF ESTABLISHMENT	2014	2017	2017	2017	2017	2015	2013	2017	2017
TOTAL FUNDING (IN \$M)	\$330.3M	\$82.5M	\$73M	\$60M	\$58.7M	\$49.4M	\$7.6M	\$5.6M	\$4M
TEAM SIZE	~84	~5	~90	~88	~44	~71	~19	~27	~20
TOKENIZED VOLUME (PUBLIC DATA)	-	-	\$500M+	-	\$2.2B+	-	€210M+	€8.5B+	\$360M+
# TOKENIZED ASSETS	4	-	115	15	225	-	5	45	50
USED BLOCKCHAIN	ETHEREUM, TEZOS, ALGORAND	ETHEREUM, QUORUM	ETHEREUM, ALGORAND, AVALANCHE	ETHEREUM (PRIVATE)	POLYMESH, ETHEREUM	ETHEREUM, STELLAR, RIPPLE, GOCHAIN, EOS	STELLAR	ETHEREUM, POLYGON	ETHEREUM, STELLAR, CORDA HYPERLEDGER
TOKEN	TZROP	-	÷	-	POLYX	•	BB1	-	TSFT
TOKEN STANDARD	ERC-20	UNIVERSAL TOKEN	DS TOKEN PROTOCOL	ERC-20	POLYMESH, ERC-1400	CAT-20, CAT-721	STELLAR ASSETS	ERC-3643	ERC-1404
OPEN SOURCE	•	<b>Ø</b>	•		<b>Ø</b>		•	•	•
KYC / AML COMPLIANT	•	•	<b>Ø</b>	•	•	•	•	•	•
OPERATES A (SECONDARY) MARKETPLACE	•	•	•	0					•
NOTABLE PARTNERS	OVERSTOCK	SOCIÉTÉ GÉNÉRALE	MORGAN STANLEY, ARCA	SGX, DEVELOPMENT BANK OF JAPAN	MARKETLEND, REDSWAN	U.S. BANK, STATE STREET	STANDARD CHARTERED, VONOVIA	PRINCIPALITY OF MONACO, EURONEXT	SEBA, CELO

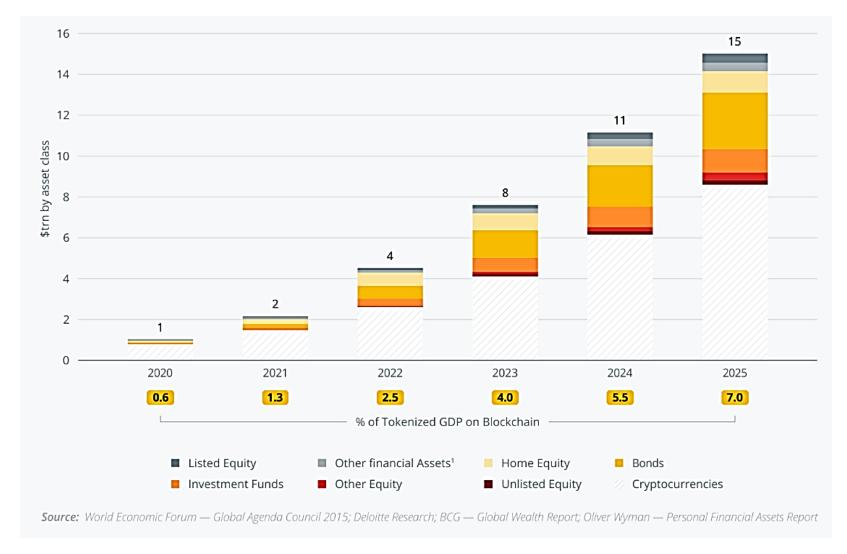
BLOCKDATA IS A CB INSIGHTS COMPANY

WWW.BLOCKDATA.TECH | INFO@BLOCKDATA.TECH

# TODAY OVER \$1 BILLION IN SECONDARY MARKET CAP IS TRADING ON REGISTERED EXCHANGES

	Total Market	t Cap <b>-\$1,</b> 1	40,940,855.20			
Token	Market Cap ↑↓	Price	Change %	24H Volume	Exchange	Price Trend
INX Limited &	\$372,279,599	\$3.01	<b>0</b> 5.94%	\$66,046	INX Securities	
Overstock &	\$270,503,000	\$61.90	<b>4</b> .03%	\$19,746	tZERO	
tZERO Ø	\$115,819,891	\$5.50	<b>0</b> .92%	\$23,309	tZERO	
Blockchain Capital &	\$104,376,105	\$14.86	↔ 0%	\$0	INX Securities	
Exodus &  EXOD (EXIT)	\$76,530,412	\$28.00	<b>0</b> 6.67%	\$46,984	tZERO	
FirstShot Centers LLC &	\$39,114,665	\$1.93	↔ 0%	\$0	CryptoSX	
Science &	\$31,023,487	\$1.90	↔ 0%	\$0	INX Securities	
SPICE VC Ø	\$24,124,364	\$2.85	↔ 0%	\$0	INX Securities	
MERJ Exchange Ø MERJ-S	\$23,852,343	\$2.65	↔ 0%	\$0	MERJ	
AspenCoin (St. Regis) &	\$18,900,000	\$1.05	<b>0</b> 7.08%	\$1,154	tZERO	
Tokensoft &	\$16,024,618	\$1.99	↔ 0%	\$0	Tokensoft	

# THE VOLUME OF TOKENIZED ASSETS IS PROJECTED TO REACH \$15 TRILLION BY 2025



### HOW BIG CAN IT EVENTUALLY GET? \$866.9 TRILLION

The World Economic Forum estimates the size of the global market for digital asset disruption to eventually be \$866.9 trillion USD.

Equity markets: \$95 trillion

Debt markets: \$106 trillion

Securitized products: \$10 trillion

Derivatives: \$560 trillion

Securities financing: repurchase agreements
 \$4 trillion securities lending \$2.9 trillion

Asset management/fund administration: \$89 trillion

http://www3.weforum.org/docs/WEF\_Digital\_As
sets\_Distributed\_Ledger\_Technology\_2021.pdf



### XDEX, THE EXTENDED INDEX

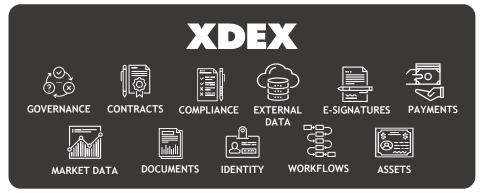
For capital market securities offering issuers, investors, broker dealers, exchanges and alternative trading systems, custodians, banks, and regulators who need common information to process regulatory-compliant digital token-based securities transactions, XDEX provides an immutable information layer to connect with disconnected, siloed enterprise line of business information systems.

Unlike other solutions that simply create smart contracts and tokens on a blockchain, XDEX adds the essential business information translation layer as an "oracle" to smart contracts and tokens to embed compliance at the core.



### **HOW DOES XDEX WORK?**

XDEX is a Web3 information governance, risk, and compliance oracle solution that provides API-based access to real-world business information across a distributed network.

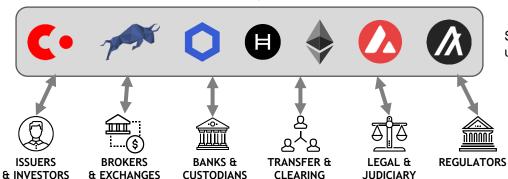


Business metadata and governance is captured and stored in a single source of truth repository and then hashed as cryptographic information within XDEX.

The body of metadata is indexed and categorized as a standard, taxonomy-based system that can be further exposed to public blockchains via an API to be consumed by smart contracts on the chain.



Authorized smart contracts and tokens on public chains can send and retrieve data to and from XDEX through authorized API calls as an oracle system as they move throughout the global, decentralized market ecosystem.



Smart contracts and tokens can be generated on any common public chain network ecosystem for use across the global capital market infrastructure.

All parties related to any market activity may utilize the smart contract or token within their own business process while ensuring business documents, metadata, workflows, and governance remain consistent and intact across post trade market settlement across any jurisdiction.

### TOKENIZING ASSETS FOR SECURITIES OFFERING ISSUERS



#### Structure

- Information Governance •GRC Policy
- Offering

#### Connect

- Smart Contract
- Exchanges
- Custodian
- •3rd Party Portals
  - •KYC/AML

#### Trade

- Post-trade Settlement
- Data Aggregation

#### Dispose

- •Records Retention Disassociate
  - Metadata
  - Burn Tokens

















#### Build

 Records Repository Portal Workflow Automation

#### Issue

 Investor Wallets Token Issuance Transfer Agent/Custody Exchange/ATS Listing

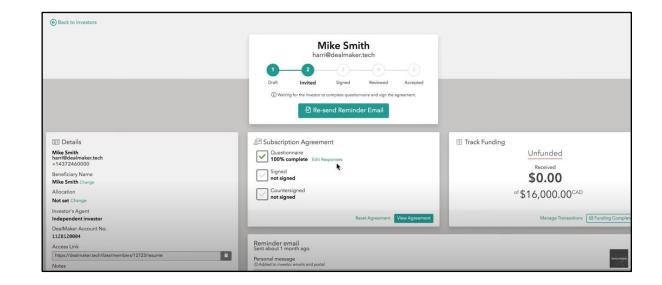
#### Manage

 Reporting Distributions ·Legal/Compliance

# SECURITIES ISSUERS CAN AUTOMATE THEIR TOKENIZED OFFERING AND SUBSCRIPTION PROCESS

XDEX helps issuers automate their offering process by providing a seamless investor experience for subscription, KYC/AML, accredited status verification, and payments.

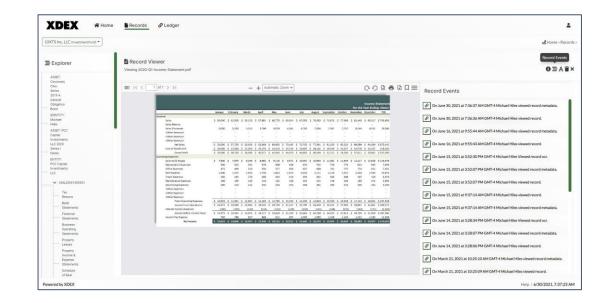
The investor data and documents are ingested into XDEX to then provide downstream integration into broker dealer networks and trading exchanges.



### OWN AND CONTROL DATA WITH XDEX CLOUD SAAS PORTAL

Users can access XDEX records and data through the cloud-based SaaS portal that can be branded as a white label solution for offering sponsors.

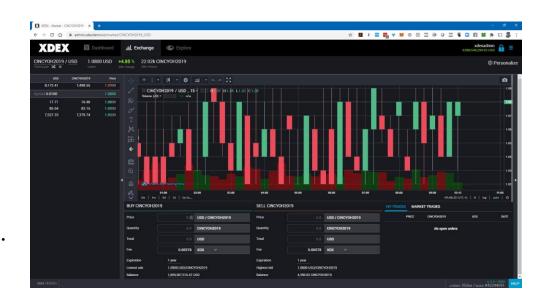
- Records Management System Hashing of documents, metadata, workflows, and logging
- Information Governance Role-based permissions and granular action event logging for comprehensive auditing
- Issue Digital Securities Tokens Digitized assets on a decentralized data ledger.
- Digitized Asset Metadata Connect to XDEX Entity, Asset& Transaction
- OCR (Optical Character Recognition) Automatically scans and converts documents into ASCII text, which is further hashed and encrypted



### SECONDARY MARKET INTEGRATION

XDEX can connect to secondary markets to provide issuers with trade data about their listed security actively trading in multiple liquidity pools for real-time price discovery.

- Asset Portfolio Show account-based asset portfolio holdings.
- Issue Digital Securities Tokens Digitized assets on a decentralized data ledger.
- Digitized Asset Metadata Connect to XDEX Entity, Asset & Transaction
- Secondary Market Trade Settlement System of record for all secondary market transactions & trades on exchanges (manual or integrated).
- External Trading Platform / Exchange Integration Connect to other trading platforms to force tracking of asset
- Market & Asset Analytics Capture entire data set for deep analysis, ML, Al.
- Trade Chart Visualization Present market data with traditional chart models and popular indicators.
- Aggregated price settlement feeds connect price feeds from multiple trading platforms, ATS, exchanges, broker dealer networks.
- Fully-functioning Decentralized Order Book matching orders as a decentralized network for regulatory-compliant exchanges, ATSs, private capital markets.

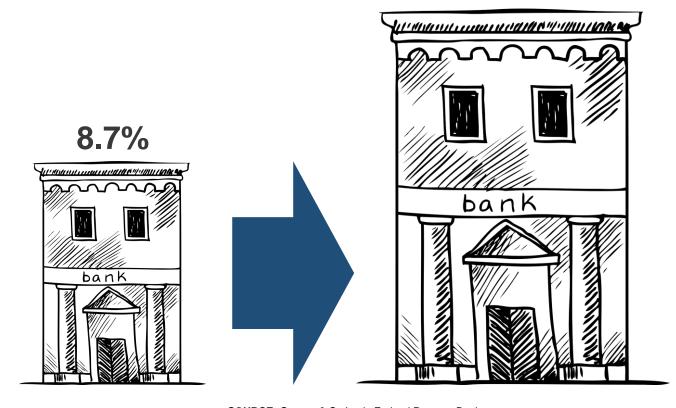


# HEAVY COMPLIANCE COSTS DISPROPORTIONATELY HURTS SMALLER FINANCIAL INSTITUTIONS

In a 2018 study released by Gartner, by 2030, 80% of traditional financial services firms will fold, become commoditized, or exist but will not compete effectively in the market.

Banks with under \$100M in assets reported that total compliance costs represented an average of 8.7% of their non-interest expense.

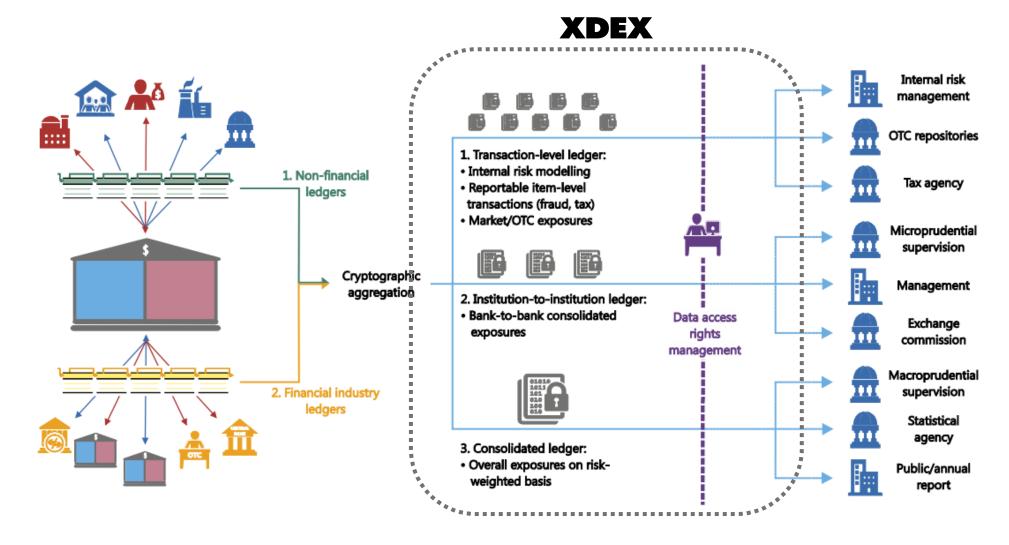
Meanwhile, banks with \$1-10 billion in assets reported compliance costs represented an average of 2.9% of their non-interest expense.



2.9%

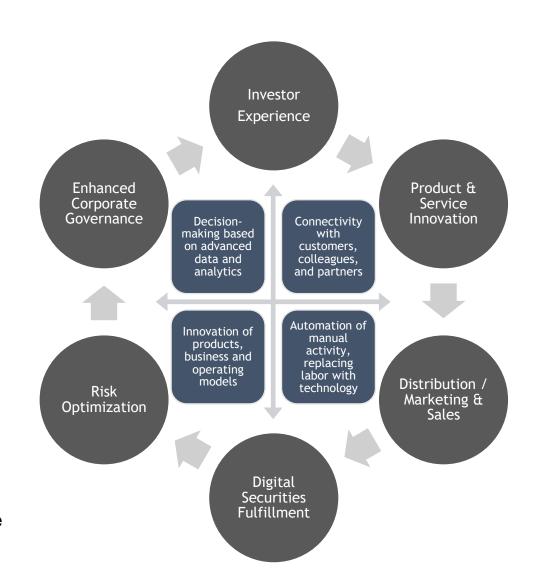
SOURCE: Gartner & St. Louis Federal Reserve Bank

# POWERING EMBEDDED COMPLIANCE AND GLOBAL SUPERVISION MONITORING



### WHAT ARE THE BENEFITS?

- Confidential Sensitive, contractual information is only ever shared with parties entitled to see it. Parties can be assured that they are notified of all events affecting them.
- Auditable Institutions and their regulators can comply with reporting and compliance requirements in real-time, rather than days or weeks after transactions are completed.
- Programmable / Extensible XDEX serves as a common foundation which can be extended with additional functionality, entirely new product lines or even to power other markets.
- Zero Reconciliation Continuous and distributed data integrity removes the need and cost of reconciling between multiple parties automatically and in real-time.
- Common Workflows Market rules and common business workflows can be captured and independently verified by every party involved in an agreement to ensure systems are never out of sync.
- Lower Costs Reduce administrative costs for audits, filings, and transactions. In the event of litigation, can radically reduce pre-trial eDiscovery and records hold costs.
- Automated Regulatory Compliance Reduce reconciliation costs, provide transparency and automated regulatory compliance, create a full window into all market data and transactions.



### **Q&A**

### michael@10xts.com

### @michaelhiles

