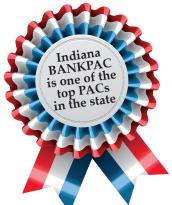
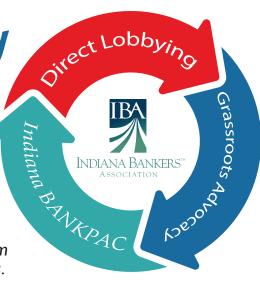
Grassroots Advocacy

Telling our story to effect change



As the leader in Indiana's banking industry, the Indiana Bankers Association has a mission and responsibility to advocate our point of view in the political arena to help effect public policy solutions. To accomplish this mission, the IBA implemented a three-pronged strategy that requires steadfast support and participation from IBA staff, and most importantly you, our bankers.





## Indiana BANKPAC

Indiana BANKPAC allows banking advocates to pool resources and create a legislative environment amenable to the banking industry.



\$316,000 raised

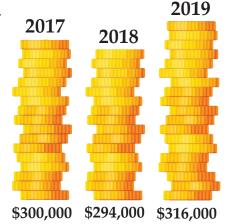
137 candidates supported

\$270,000 distributed

Banker support has grown and remained strong! 2016



84% of member banks participated



More than 1,800 individuals donated personally.

## **Direct Lobbying**

The IBA Government Relations Team monitors legislative issues and alerts policymakers of harmful or positive effects to banks.

Indiana Senate

40 Republicans

10 Democrats





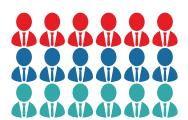
IBA Legislative Reception & FLD Day at the Statehouse

→ over 220 members attended

8 IBA Regional Meetings

## Grassroots Advocacy

The IBA's greatest advocacy resource is YOU, bankers who tell your own personal stories of how your passion impacts your community.



Over 50
Legislative
Committees
Monitored

200 Members

50
Legislators

**1,000** + grassroots messages sent to legislators



100+ banks participated in grassroots

advocacy efforts

IBA Annual
Washington Trip
over 60 people met with U.S.
representatives, U.S. senators
and regulators