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2020 Indiana BANKPAC Resources and Materials

- New Online Fundraising Options – www.indiana.bank/bankpac
- Federal Solicitation Authorization Form – Online or PDF
- Corporate Contribution Form
- Individual Contribution Form
- Indiana BANKPAC Sweepstakes Materials – Online Entries or Check Entries
- Indiana BANKPAC Sweepstakes Trip Flyer
- Blue Jeans for BANKPAC Flyer
- FLD Silent Auction Donation Form
- Indiana BANKPAC Video
- Grassroots Advocacy and BANKPAC Infographic
Get to Know Your Indiana BANKPAC

Indiana BANKPAC is the bipartisan political action committee (PAC) of the Indiana Bankers Association. It was developed to allow members of the Indiana banking community to pool their resources in order to maximize their impact on the legislative environment. Through voluntary contributions from member banks, associate members and individuals, Indiana BANKPAC supports candidates for the Indiana House of Representatives, Senate and statewide offices, as well as candidates for the U.S. House of Representatives and U.S. Senate who embrace positions favorable to business and the banking industry. It is registered with the Indiana Election Division and the Federal Election Commission.

Why Indiana BANKPAC Matters to You

Indiana BANKPAC is part of a three-pronged IBA government relations strategy, in addition to Grassroots Advocacy and Direct Lobbying. Each of these three components are equally important and necessary to the success of the IBA’s Government Relations efforts. Indiana BANKPAC is vital to the success and growth of your bank and of our industry as a whole. The Indiana Bankers Association is the voice of the banking industry in Indiana, helping to effect and guide public policy solutions on financial issues. The IBA Government Relations Team identifies issues of importance and then informs policymakers — including federal and state officials — to ensure that our positions related to these issues are clearly understood. Indiana BANKPAC is one of the most powerful tools that can be used by the IBA to show support for the legislators who understand and support our industry.

Laws Directly Impact the Banking Industry

Several thousand laws and regulations are drafted every year by elected officials in Indiana and in Washington, D.C. Some are potentially positive for the industry, but others can be an outright assault on the way Indiana’s banking industry does business. Indiana BANKPAC supports elected officials that value and protect the banking industry. Here are examples of legislation:

- **Dodd-Frank Act** – There is no better example of becoming involved politically than the passage of this onerous federal legislation. The mountain of new regulations facing banks is taking years to implement, while increasing costs for institutions, providing uncertainty about business and stifling growth for many. Dodd-Frank demonstrates how the actions of legislators directly affect the banking industry.

- **Economic Growth, Regulatory Relief, and Consumer Protection Act** – While the burdensome effects of the Dodd-Frank Act were taking place, bankers in Indiana and nationwide responded with a renewed call to advocate on behalf of the industry. Years of grassroots advocacy ensued, with countless meetings, emails and phone calls, plus increased support of Indiana BANKPAC. In 2018 those efforts resulted in enough support generated in the U.S. House of Representatives and Senate to pass S. 2155, a bill that provided much-needed regulatory relief for community banks.

- **Public Deposit Insurance Fund** – The Public Deposit Insurance Fund (PDIF) is an excellent example of how Indiana BANKPAC can help defeat harmful legislation, as well as influence the passage of beneficial legislation. In 2010 former Gov. Mitch Daniels attempted to raid the PDIF to supplement Indiana’s budget. If this were to have occurred, it would have had a profound negative impact on Indiana’s depository institutions. The IBA was successful in defeating this attempt. In 2013 the IBA worked to safeguard the PDIF. House Bill 1018 was passed and signed into law. This law protected the PDIF from future raids, repaid the original $50 million loan over a 10-year period, reverted the interest from the pre-1977 Police and Firefighter Pension Fund back to the PDIF, and lowered the Financial Institutions Tax from 8.5 percent to 6.5 percent over a four-year period.

- **Other Forms of State Legislation** – The efforts of the IBA’s three-pronged advocacy strategy, Direct Lobbying, Grassroots Advocacy, and Indiana BANKPAC, have been effective in several other legislative achievements. Victories include again reducing the state Financial Institutions Tax (FIT) rate from 8.5 percent to 4.9 percent and
pre-empting local units from regulating the foreclosure process and forcing lenders to maintain homes in foreclosure. Numerous pieces of concerning legislation have also been stopped from passing including state changes that would have made Section 42 Low-Income Housing Tax Credits ineffective, restructured Real Estate Investment Trusts for financial institutions, and allowed federal-chartered credit unions the ability to accept public deposits.

**Indiana BANKPAC Supports Those Who Support You**

Legislators’ backgrounds are as varied as the issues they legislate, and areas of knowledge are vastly different from legislator to legislator. Once elected, these individuals will cast votes that could change the banking environment. Misguided decisions can harm your bank and, in extreme cases, can lead to bank closure. It is imperative for Indiana BANKPAC to support elected officials who understand the banking industry and stand up for your business. A contribution from you provides resources to help a supportive candidate win an election or remain in office.

**Regardless of Whether You Participate, Others Will**

Entities with opposing viewpoints from Indiana’s banks have their own PACs that contribute to candidates who are sympathetic to their causes. If the banking industry does nothing, our opponents, including credit unions, Realtors, payday lenders, etc., will continue to build support within the ranks of the legislature.

The following chart shows a comparison between Indiana BANKPAC and other trade associations in Indiana. This chart compares how each trade association stacked up in dollars raised for their associations’ state PACs, based on 2019 totals reported in Indiana Campaign Finance annual reports. As the chart indicates, Indiana BANKPAC raised $267,000 in overall state PAC contributions in 2019.

**Indiana State Associations 2019 PAC Comparison**

<table>
<thead>
<tr>
<th>Association</th>
<th>Contribution</th>
</tr>
</thead>
<tbody>
<tr>
<td>Credit Union League</td>
<td>$77,000</td>
</tr>
<tr>
<td>Builders Association</td>
<td>$127,000</td>
</tr>
<tr>
<td>Hospital Association</td>
<td>$114,000</td>
</tr>
<tr>
<td>Chamber of Commerce</td>
<td>$219,000</td>
</tr>
<tr>
<td>Trial Lawyers</td>
<td>$229,000</td>
</tr>
<tr>
<td>Indiana BANKPAC</td>
<td>$267,000</td>
</tr>
<tr>
<td>Apartment Association</td>
<td>$321,000</td>
</tr>
<tr>
<td>Realtors Association</td>
<td>$818,000</td>
</tr>
</tbody>
</table>

Source: [http://campaignfinance.in.gov/PublicSite/SearchPages/CommitteeSearch.aspx](http://campaignfinance.in.gov/PublicSite/SearchPages/CommitteeSearch.aspx)

**Participation Makes Your Bank Eligible for Awards**

Banks that achieve their fair share goals, set at $6 per million dollars of Indiana-based deposits, will remain eligible for recognition as IBA Five Star Members. Furthermore, banks which achieve twice their fair share goals will earn the BANKPAC 200% Club award. In addition, two awards were created beginning in 2017 to recognize the bank with “Most Dollars Raised” for Indiana BANKPAC, as well as an award to recognize the bank with the “Highest Percentage of Fair Share Raised.”
How Indiana BANKPAC Works

Each year, the IBA sends out marketing materials, including this Indiana BANKPAC kit, to IBA-member banks. Banks will then use the materials to organize a BANKPAC campaign within their bank to raise funds for the cause. Oftentimes the contributions include individual contributions, as well as corporate contributions from state-chartered institutions. All contributions are sent to the IBA and deposited into either the Indiana BANKPAC state or federal fund, where they are pooled with contributions from other bankers across the state. The IBA Government Relations Team reviews all candidates for office and determines which are supportive of the banking industry and merit the support of the Indiana banking community. After review of the candidates and available Indiana BANKPAC funds, a budget is put together to allocate campaign contributions. Contributions from Indiana BANKPAC are then distributed to candidates for office. By participating in Indiana BANKPAC, individual voices are combined with other peers from the banking industry, creating a unified and impactful voice for the banking industry that is clearly heard by the legislators who make important decisions on banking legislation.

Watch and share the Indiana BANKPAC video!

How Indiana BANKPAC Funds Are Used

Indiana BANKPAC distributes the funds raised to members of the Indiana General Assembly, statewide officeholders and U.S. Congress members who actively protect and promote the interests of the banking community. In 2019 Indiana BANKPAC contributed $95,000 to Indiana House candidates; $77,000 to Indiana Senate candidates, and more than $20,000 to Indiana elected officials and party caucuses. All contributions to state candidates totaled $192,000 and were disbursed to nearly 140 candidates for office. In addition to state candidates, Indiana BANKPAC contributed a total of $70,000 to the political action committees of the American Bankers Association and the Independent Community Bankers of America to be used for federal candidates.

Indiana BANKPAC Disbursements During 2019
Who Can Contribute to Indiana BANKPAC

Indiana BANKPAC is divided into two separate funds, a state fund and a federal fund, and it is important to be familiar with the rules of both before beginning the solicitation process. The Federal Election Commission and the Indiana Election Division have established the legal parameters for the solicitation process.

**Indiana BANKPAC Federal Fund**

Only members of the restricted class with prior authorization are permitted to contribute to the Indiana BANKPAC Federal Fund.* The restricted class includes any IBA-member bank executive or administrative personnel and their families. These include employees who are paid on a salary (rather than hourly) basis and who have policymaking, managerial, professional or supervisory responsibilities (officers, branch managers, division or group managers); board members; and professionals, such as lawyers or accountants, who are employed by the bank. Non-board stockholders are also included, if they have: (1) a vested beneficial interest in the stock; (2) the power to direct how the stock will be voted; and (3) the right to receive dividends. Employees eligible to contribute to the Indiana BANKPAC federal fund should use the individual contribution form for the restricted class. Corporate contributions are prohibited for the Indiana BANKPAC Federal Fund.

Individuals eligible to contribute to the Indiana BANKPAC Federal Fund may contribute up to $5,000 annually. More information on how to contribute to the Indiana BANKPAC Federal Fund can be found on the Federal Solicitation Authorization form.

*Indiana BANKPAC must obtain written authorization from IBA-member banks to solicit for the federal PAC fund. If interested, please complete the Federal Solicitation Authorization form and return it to the IBA. All contributions from personnel of banks that have not granted prior permission to solicit for federal funds or contributions from employees who are not part of the restricted class of eligible employees will be designated to the state PAC fund.

**Indiana BANKPAC State Fund**

Any individual, regardless of job title, is eligible to contribute to the state fund at any time, and there are no limits. Corporate contributions are permitted from state-chartered institutions, but contributions must adhere to limitations shown on the Corporate Contribution Form. Holding companies with their own bylaws that are separate entities from the bank are also permitted to make corporate contributions. Federally chartered institutions are prohibited from making corporate contributions.
Ways to Contribute to Indiana BANKPAC

The IBA offers several ways to contribute to Indiana BANKPAC, all of which can help increase participation in your bank and help in achieving your bank’s fundraising goal. New in 2020, we are excited to announce that giving to Indiana BANKPAC is now easier than ever with a new online platform to donate via credit card. This new fundraising platform can be found at [www.indiana.bank/bankpac](http://www.indiana.bank/bankpac), and individuals can donate through many of the following options.

**Direct Contributions**

A single deduction can be established through encouraging your employees to donate online at [www.indiana.bank/bankpac](http://www.indiana.bank/bankpac) or write personal checks to “Indiana BANKPAC.” Direct contribution solicitation is a convenient way to start a fundraising drive within your institution. It can be easily achieved by soliciting employees through any avenue of communication appropriate to your institution. One of the simplest and most effective methods is to utilize the sample letter found in the BANKPAC kit. This letter, which can be personalized, outlines the importance of Indiana BANKPAC involvement and the process of a single contribution for your employees.

**Corporate Contributions**

A state-chartered bank or thrift can make a corporate contribution to Indiana BANKPAC; national banks and federal thrifts are prohibited from making corporate contributions. Holding companies with their own bylaws that are separate entities from the bank are also permitted to make corporate contributions. Corporate contributions made to Indiana BANKPAC, as well as to candidates, cannot exceed $22,000 annually. See the Corporate Contribution Form for information on contribution limits.

**Payroll Deduction**

This option is automatic, painless and easy to administer. Rather than contributing all at once, payroll deduction offers the option of having a contribution deducted from each payroll check throughout the year. Many people find that contributing $1, $5 or $10 per pay period is easier than writing a check in the sum of this amount in a single, annual contribution. Just as many individuals contribute a certain amount each pay period to a retirement account for assurance of the future, payroll deduction for Indiana BANKPAC is assurance of the future of the banking industry.

Participating institutions may implement the payroll deduction program for employees. Most banks that currently participate in the payroll deduction program collect contributions internally and remit a check to Indiana BANKPAC. The Indiana BANKPAC kit contains a sample letter, which can be personalized, that outlines the importance of participating in payroll deduction. Signing up for payroll deduction can be done on the Indiana BANKPAC Individual Contribution Form.

**Instructions for Implementing Payroll Deduction in Your Bank**

- Assign a deduction code to Indiana BANKPAC contributions as you would with any other deduction, e.g. Medical, Dental, 401(k), etc. Contributions to Indiana BANKPAC do not qualify as pre-tax deductions. Once the deduction code has been assigned, enter in the amount being contributed per pay period.
- For those employees who choose to participate in Indiana BANKPAC through payroll deduction, please send an initial list of contributors, as well as the following information: name, job title, home address, employer, contributor’s title, date of contribution and amount to Indiana BANKPAC. (Note: Subsequent deductions need only include name and amount.)
- Your bank must forward payroll deductions within 10 days of the pay period. To send contributions by ACH or wire transfer, contact Timothy Fry at tfry@indiana.bank or 317-387-9380. Contributions also may be bundled, made payable to “Indiana BANKPAC” and mailed to the IBA at: 8425 Woodfield Crossing Blvd., Suite 155E, Indianapolis, IN 46240-7321.
- Any employee who wishes to discontinue payroll deduction contributions to Indiana BANKPAC must provide a written statement to his or her payroll deduction staff.
Indiana BANKPAC Sweepstakes

The IBA hosts a sweepstakes drawing to win a free trip to a different location each year. Past trips have included excursions to the French Riviera, Hawaii, Switzerland, Costa Rica, New England and Rome. This year the winner of the sweepstakes will win a 10-day trip for two to sunny Portugal. Sweepstakes entries are $25 each. Credit card and check payments are accepted, and all proceeds go directly to Indiana BANKPAC. Entries should be purchased by bank employees and directors only, increasing the odds for those who participate. Entries into the sweepstakes will be accepted until Nov. 17. A cash prize option of $5,000 is also available, per the winner’s preference. All checks for sweepstakes entries must be made out to “Indiana BANKPAC.” Entry into the sweepstakes may be completed online at www.indiana.bank/sweepstakes or by using the Indiana BANKPAC Sweepstakes form.

Silent Auction

The IBA conducts a silent auction which will be held this year that the IBA’s Mega Convention in Indianapolis on Tuesday, Nov. 17. Items available at the silent auction range from golf clubs and children’s toys to art and jewelry. Every dollar given for the purchase of silent auction items supports Indiana BANKPAC. All silent auction monetary donations will be counted toward your bank’s fair share goal. Item donations will be counted, but the credit will be given for the highest bid that the item receives. More information on supporting the silent auction can be found on the Silent Auction Donation Form.

Solicitation Guidelines and Rules for Your BANKPAC Campaign

To ensure compliance with state and federal laws, follow these rules and guidelines when operating your campaign.

All Contributions Must Be Voluntary

All contributions must be voluntary. Absolutely no form of coercion may be used to solicit a contribution. It must be clear to all employees that they will not be favored, disadvantaged or retaliated against based on their contribution amounts or their decisions not to contribute. A suggested contribution is just that, a suggestion. An eligible employee is free to contribute more, less or none at all.

Checks Should Be Made Payable to Indiana BANKPAC

In order for contributions to be deposited, checks should be written to “Indiana BANKPAC.” This applies to general contributions, corporate contributions, sweepstakes entries, and silent auction donations and purchases. The only exception is if you intend to send contributions with your IBA dues payments. They should be written as instructed with your dues billing.

All Contributions Should Include Required Information for Reporting Purposes

Federal law requires Indiana BANKPAC to use its best efforts to collect and report the name, home mailing address, occupation and name of employer for each individual whose federal contributions exceed $200 in a calendar year. State law requires Indiana BANKPAC to use its best efforts to collect and report the name, home mailing address, occupation and name of employer for each individual whose state contributions exceed $100 in a calendar year. It is recommended to send this information, regardless of dollar amount, if possible.

Contributions Should Be Sent to Indiana BANKPAC Within the Time Limits

Contributions should be forwarded in a timely manner. Contributions under $50 should be forwarded within 30 days, while contributions over $50 should be forwarded within 10 days of receipt.
Tips for a Successful BANKPAC Campaign

Following these tips can help your bank recruit individuals who will be willing contributors of Indiana BANKPAC. The goal is to show them the importance of Indiana BANKPAC, why your bank believes in its mission, why individual bankers should participate, and how BANKPAC can benefit them.

BANKPAC Campaigns Should Start at the Top

The most important first step is to remember that success begins with leadership. If the CEO makes contributing to Indiana BANKPAC a priority and shares why it is important with directors, officers and staff, they will listen.

Make Time to Talk About Indiana BANKPAC

Reserve time at your next board or staff meeting to discuss how supporting Indiana BANKPAC is equal to investing in your bank’s future. Discuss the bank’s goal and ask for everyone’s help in reaching it. Kick off your campaign by circulating a CEO memo stating the importance of banker political action. If you write letters to Congress or the Indiana Legislature about a banking issue, circulate copies of the letter and responses to employees to keep them informed about banking issues and remind them how important it is to be politically active.

Schedule an IBA Government Relations/Indiana BANKPAC Presentation for Your Bank

Invite members of the IBA Government Relations Team to speak to your staff about Indiana BANKPAC, pending legislation, an upcoming election or industry issues. This provides an opportunity to stress the importance of political involvement and donations to Indiana BANKPAC. To schedule a time for the IBA GR Team to speak at your bank, please contact Dax Denton, Eric Augustus, Josh Myers or Lizzie Ketzenberger at 317-387-9380.

Make Fundraising Fun and Informative

Do not simply ask for money; explain the political process and why bankers need to be involved. Share the Indiana BANKPAC video to explain how it works and why it is important in a fun, entertaining way. Also, the IBA Grassroots Advocacy Infographic Sheet is an effective resource for informing how Direct Lobbying, Grassroots Advocacy and Indiana BANKPAC all work together, and depend on one another, to help the banking industry succeed.

Participate in Blue Jeans for BANKPAC

Consider allowing your bank to participate in the annual Blue Jeans for BANKPAC day. This year, Blue Jeans for BANKPAC will be held on August 14. Blue Jeans for BANKPAC was created to spread awareness for Indiana BANKPAC throughout your bank. More details can be found on the flyer included in the kit.

There Is Strength in Numbers

When soliciting contributions from lower-level employees, keep in mind that the premise of a PAC is building strength through numbers. The IBA welcomes donations of all sizes.

Set Goals for Your Bank and Compete for Awards

The IBA sets fair share goals for each bank at the beginning of the year. This goal is calculated at $6 per million dollars of Indiana deposits. Banks that achieve this goal remain eligible for the IBA Five Star award. The IBA has also created the Indiana BANKPAC 200% Club award to recognize banks which contribute at least 200% of their fair share goals. Finally, two special awards recognize the bank with “Most Dollars Raised” for Indiana BANKPAC, as well as an award to recognize the bank with the “Highest Percentage of Fair Share Raised.” These two special awards are designed to honor those banks which far exceed their fair share, and provide them with recognition for being extraordinary supporters of the banking industry. Determine the goal that you would like your bank to achieve, and work to fulfill it. If your financial institution reaches its goal, celebrate with a casual dress day, ice cream social or other event.

Encourage Individuals to Reach New BANKPAC Club Levels

Encourage bank officers, directors, and executive personnel to increase their personal support by reaching new individual giving levels!
2019 Indiana BANKPAC Campaign Summary

The final number for 2019 totaled more than $316,000 raised for Indiana BANKPAC. Out of the IBA’s total bank membership of 120 banks, 102 banks donated to Indiana BANKPAC. Fair share goals in 2019 were based on the calculation of $6 per million dollars of Indiana deposits. There were 82 banks in total that met their fair share goals, including 21 banks that qualified for the BANKPAC 200% Club. Twenty banks supported Indiana BANKPAC without meeting their fair share. There were 18 banks that did not support Indiana BANKPAC in 2019.

2019 Indiana BANKPAC Special Recognition Awards

Beginning in 2017, annual special recognition awards were created to recognize the bank with “Most Dollars Raised” for Indiana BANKPAC, as well as the bank with the “Highest Percentage of Fair Share Raised.”

<table>
<thead>
<tr>
<th>Who Participated</th>
</tr>
</thead>
<tbody>
<tr>
<td>1,830+ Individuals</td>
</tr>
<tr>
<td>82 Financial Institutions or Holding Companies (Corporate Donations)</td>
</tr>
<tr>
<td>21 Associate Members (Corporate Donations)</td>
</tr>
<tr>
<td>8 Political Action Committees</td>
</tr>
</tbody>
</table>

“Most Dollars Raised” Award
Lake City Bank, Warsaw

“Highest Percentage of Fair Share Raised” Award
Springs Valley Bank & Trust Company, French Lick
2019 Indiana BANKPAC 200% Club Banks

Bank of Wolcott
Bippus State Bank, Huntington
Community First Bank of Indiana, Kokomo
Community State Bank, Royal Center
Crossroads Bank, Wabash
Farmers and Merchants Bank, LaOtto
First Bank Richmond
First Savings Bank, Clarksville
The Fountain Trust Company, Covington
Garrett State Bank
Home Bank, Martinsville
Jackson County Bank, Seymour
Kentland Bank
Logansport Savings Bank
Mutual Savings Bank, Franklin
The New Washington State Bank, Charlestown
North Salem State Bank
Our Community Bank, Spencer
Security Federal Savings Bank, Logansport
Springs Valley Bank & Trust Company, French Lick
WesBanco Bank, Wheeling, WV

Indiana BANKPAC

200% Club

2019 Fair Share Banks

Alliance Bank, Francesville
American Community Bank of Indiana, Munster
Bedford Federal Savings Bank
Boonville Federal Savings Bank
Campbell & Fetter Bank, Kendallville
CentreBank, Veedersburg
Citizens Bank, Mooresville
Citizens State Bank, New Castle
Commerce Bank, Evansville
Community State Bank, Avilla
Community State Bank, Brook
Community State Bank of Southwestern Indiana, Poseyville
DeMotte State Bank
The Fairmount State Bank
Farmers & Merchants Bank, Boswell
Farmers & Merchants State Bank, Archbold, OH
Farmers and Mechanics Federal, Bloomfield
The Farmers Bank, Frankfort
Farmers Bank of Milton, Milton, KY
Farmers State Bank, LaGrange
Field & Main Bank, Henderson, KY
First Bank of Berne
First Farmers Bank and Trust Company, Converse
First Federal Bank of the Midwest, Defiance, OH
First Federal Savings Bank, Evansville
First Federal Savings Bank, Huntington
First Federal Savings Bank, Rochester
First Federal Savings Bank of Washington
First Harrison Bank, Corydon
First Internet Bank of Indiana, Fishers
The First National Bank, Monterey
First Robinson Savings Bank, Robinson, IL
First State Bank of Middlebury
First State Bank of Porter
Fowler State Bank
Freedom Bank, Huntingburg
The Friendship State Bank
German American Bank, Jasper
Greenfield Banking Company
Hendricks County Bank & Trust Company, Brownsburg
Hoosier Heartland State Bank, Crawfordsville
Horizon Bank, Michigan City
LNB Community Bank, Lynnville
Mid-Southern Savings Bank, FSB, Salem
MutualBank, Muncie
The Napoleon State Bank
Ossian State Bank
Owen County State Bank, Spencer
The Peoples Bank, Brownstown
Peoples Bank, Munster
Peoples Community Bank SB, Monticello
Riddell National Bank, Brazil
Scottsburg Building and Loan Association
Spencer County Bank, Santa Claus
State Bank of Burnettsville
State Bank of Lizton
State Bank of Medora
Terre Haute Savings Bank
Tri-County Bank & Trust Company, Roachdale
Wayne Bank and Trust Co., Cambridge City
West End Bank, Richmond
2019 BANKPAC Contributors by Dollar Amount

The list below includes all 102 banks that contributed in 2019 through individual, corporate or PAC contributions.

**$10,000-19,999 Contributors**
- First Merchants Bank, Muncie
- First Savings Bank, Clarksville
- German American Bank, Jasper
- Horizon Bank, Michigan City
- Lake City Bank, Warsaw
- Mutual Bank, Muncie
- Springs Valley Bank & Trust Company, French Lick

**$5,000-9,999 Contributors**
- Community First Bank of Indiana, Kokomo
- Crossroads Bank, Wabash
- First Bank Richmond
- First Farmers Bank and Trust Company, Converse
- Jackson County Bank, Seymour
- Merchants Bank of Indiana, Carmel
- The National Bank of Indianapolis
- The New Washington State Bank, Charlestown
- WesBanco Bank, Wheeling, WV

**$2,500-4,999 Contributors**
- 1st Source Bank, South Bend
- Bippus State Bank, Huntington
- Citizens State Bank, New Castle
- The Farmers Bank, Frankfort
- Farmers State Bank, LaGrange
- First Bank of Berne
- First Federal Savings Bank, Huntington
- First Harrison Bank, Corydon
- First Internet Bank of Indiana, Fishers
- First State Bank of Middlebury
- Flagstar Bank, Troy, MI
- The Fountain Trust Company, Covington
- Garrett State Bank
- Greenfield Banking Company
- Home Bank, Martinsville
- Kentland Bank
- Logansport Savings Bank
- Mutual Savings Bank, Franklin
- North Salem State Bank
- Peoples Bank, Munster
- Security Federal Savings Bank, Logansport
- State Bank of Lizton

**$1,000-2,499 Contributors**
- Alliance Bank, Francesville
- American Community Bank of Indiana, Saint John
- Bank of Wolcott
- BMO Harris Bank, Chicago, IL
- Campbell & Fetter Bank, Kendallville
- Chase Bank, New York, NY
- Citizens Bank, Mooresville
- Commerce Bank, Evansville
- Community State Bank, Royal Center
- Community State Bank, Avilla
- DeMotte State Bank
- Farmers & Merchants State Bank, Archbold, OH
- Farmers and Merchants Bank, Laotto
- First Federal Savings Bank, Evansville
- First Federal Savings Bank, Rochester
- First Financial Bank, Cincinnati, OH
- The First National Bank, Monterey
- Freedom Bank, Huntingburg
- The Friendship State Bank
- Hoosier Heartland State Bank, Crawfordsville
- Huntington National Bank, Columbus, OH
- Mid-Southern Savings Bank, FSB, Salem
- The Napoleon State Bank
- Old National Bank, Evansville
- Owen County State Bank, Spencer
- The Peoples Bank, Brownstown
- PNC Bank, NA, Indianapolis
- Riddell National Bank, Brazil
- Terre Haute Savings Bank
- Tri-County Bank & Trust Company, Roachdale
- U.S. Bank National Association, Cincinnati, OH

**$500-999 Contributors**
- Bedford Federal Savings Bank
- CentreBank, Veedersburg
- Community State Bank of Southwestern Indiana, Poseyville
- Farmers & Merchants Bank, Boswell
- First Federal Bank of the Midwest, Defiance, OH
- First Robinson Savings Bank, Robinson, IL
- First State Bank of Porter
- Fowler State Bank
- Hendricks County Bank & Trust Company, Brownsburg
- LNB Community Bank, Lynnville
- Ossian State Bank
- Our Community Bank, Spencer
- Scottsburg Building and Loan Association
- Spencer County Bank, Santa Claus
- STAR Bank, Fort Wayne
- State Bank of Medora
- Wayne Bank and Trust Company, Cambridge City

**$1-499 Contributors**
- Bath State Bank
- Boonville Federal Savings Bank
- Community State Bank, Brook
- The Fairmount State Bank
- Farmers and Mechanics Federal, Bloomfield
- Farmers Bank of Milton, Milton, KY
- Field & Main Bank, Henderson, KY
- First Federal Savings Bank of Washington
- First Financial Bank, NA, Terre Haute
- First National Bank, Cloverdale
- Home National Bank, Thorntown
- Peoples Community Bank SB, Monticello
- Peoples Trust & Savings Bank, Boonville
- State Bank of Burnettsville
- Stock Yards Bank & Trust Company, Louisville, KY
2019 Individual Contributors ($1,000 or More)

Eric Augustus, Indiana Bankers Association, Indianapolis
Mike Bauer, WesBanco Bank, New Albany
Dick Belcher, First Federal Savings Bank, Rochester
Joe Carlson, Community State Bank, Royal Center
Darrianne Christian, Lake City Bank, Warsaw
Roger Cromer, Crossroads Bank, Wabash
Kirby Drey, Kentland Bank
Craig Dwight, Horizon Bank, Michigan City
Clay Ewing, German American Bank, Jasper
David Findlay, Lake City Bank, Warsaw
Pat Glotzbach, The New Washington State Bank, Charlestown

2019 Individual Contributors ($500-999)

Lisa Arnold, Home Bank, Martinsville
Blake Augsburger, Lake City Bank, Warsaw
Scott Blair, First Savings Bank, Clarksville
Emily Boardman, Crossroads Bank, Wabash
Andrew Briggs, Farmers & Merchants State Bank, Archbold, OH
Jessica Carroll, The New Washington State Bank, Charlestown
Michael Clamppitt, North Salem State Bank
Chad Collier, Tilson, Greenwood
Arden Cramer, Logansport Savings Bank
Kevin Deardorff, Lake City Bank, Warsaw
Dax Denton, Indiana Bankers Association, Indianapolis
Lars Eller, Farmers & Merchants State Bank, Archbold, OH
Daniel Evans, Lake City Bank, Warsaw
Kelly Fawcett, Bippus State Bank, Huntington
Paul Freeman, Indiana Bankers Association, Indianapolis
John Gardner, First State Bank of Middlebury
Michael Gavin, Lake City Bank, Warsaw
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Sample Letter for General BANKPAC Campaign

To: All Managers and Officers  
From: Bank President/CEO  
Re: Indiana BANKPAC Fundraising Campaign

We are kicking off our 2020 Indiana BANKPAC fundraising campaign for our bank. I hope that you will consider taking part in this important program. I made my personal contribution, and I hope that you will do the same.

Indiana BANKPAC is the bipartisan political action committee of the Indiana Bankers Association. It supports campaigns and communicates important banking issues to legislators. I am contributing, because I count on Indiana BANKPAC to monitor and promote issues that protect our role as community bankers.

We continue to see legislative and regulatory changes in our business. As a leader at our bank, I know that you are aware of past financial reform legislation. We have seen the Dodd-Frank Act, we have successfully fought to protect the Public Deposit Insurance Fund, as well as other issues requiring action on behalf of our industry to preserve a prudent banking environment. We were even able to witness the Economic Growth, Regulatory Relief, and Consumer Protection Act in 2018 which brought much needed support to our industry.

Our 2020 campaign goal is $________, which averages $______ per manager (or $______ per payroll). Please know that I am sensitive to your financial circumstances and the many demands on your budget. Regardless of the dollar amount, I am hopeful that everyone will participate to increase our bank’s influence over these important issues.

For some managers, a contribution of $50 may be appropriate, while vice presidents and above might consider $250 or more. Whatever the amount, I thank you for your support as we strive to impact the banking industry. There are a variety of options for you to give. Choose one or any combination—all benefit Indiana BANKPAC and the banking industry:

1. Sign up for payroll deduction;
2. Make a one-time contribution to Indiana BANKPAC;
3. Purchase Indiana BANKPAC Sweepstakes entries at $25 per entry to win a trip or $5,000 cash.

Your reply form can be returned to our designated person or you may show your support at www.indiana.bank/bankpac. A bank officer or I can attend your management or department meetings to help explain the importance of Indiana BANKPAC and to promote the Indiana BANKPAC Sweepstakes. While only officers, managers and directors are eligible to contribute to the Indiana BANKPAC federal fund, all employees may support the Indiana BANKPAC state fund and Indiana BANKPAC Sweepstakes. We had strong participation last year, and I appreciate your help in promoting the future of our bank and the industry.

My personal thanks for supporting Indiana BANKPAC. It’s one of the best investments you can make for the future of the banking industry!

Sincerely,

Bank President/CEO