LOCATION

Beck Agricultural Center
4550 U.S. 52 W
West Lafayette, IN 47906

FEES

The following fees include the program, training materials, continental breakfast, lunch and refreshments:

IBA Members
$295 - First attendee
$75 - Bank Customer Guest

Participation in IBA programs is limited to members, associate members and non-members from an eligible membership category at applicable member or non-member rates. 100% surcharge applied to non-members.

Within three or more business days prior to the day of an educational program, no cancellation charge will be assessed. Within two days prior, 50% of the fee is assessed. Refunds are not provided for cancellations or absences on the day of the program. Substitutions are welcome at any time.

DIRECTIONS TO THE BECK AGRICULTURAL CENTER

From the north: Take exit 193 for U.S. 231 South. Turn left on U.S. 52 West. Beck Ag Center is on the left at the Agronomy Center for Research and Education (ACRE).

From the south: Take I 65 N to exit 175, turn left onto Schuyler Avenue. Turn right onto Sagamore Parkway North. Follow through West Lafayette and continue on 52 West to the Beck Ag Center on the right at the Agronomy Center for Research and Education (ACRE).

CONTACT

If you have questions, contact:

Molly Gibbs
AVP - Education & Training
mgibbs@indiana.bank
317-387-9380

INDIANA BANKERS ASSOCIATION

2026 AG CLINIC



December 3, 2026
8:00 AM - 4:00 PM

Beck Agricultural Center
at Purdue University

ABOUT THE PROGRAM

For more than 50 years, the IBA Ag Clinic has served as one of the largest agricultural banking conferences in the country. The clinic provides a wide range of general and concurrent sessions addressing the most current issues facing agricultural lenders. The clinic also provides an excellent opportunity for attendees to interact with more than 150 senior lenders and agricultural leaders from throughout the region.

WHO SHOULD ATTEND

Community bankers, small business lenders, private bankers, commercial lenders, loan review specialists, lending managers and The annual Ag Clinic is a must for all loan officers, credit analysts, loan review personnel and senior management who are interested in improving the quality of agricultural lending decisions within their institutions.

This year's IBA Ag Clinic is a must for any banker that wants to learn about the most recent changes and events impacting their farmer and agribusiness customers.

Continuing the practice started in 2005, several sessions have been specifically designed to be of interest to farmers and borrowers. Agricultural lenders are strongly encouraged to invite their clients to join them for this enjoyable and educational event. This is an outstanding opportunity to add value to your client relationship. A special fee is available for IBA members who wish to bring a guest(s).

AGENDA

7:30 am Registration and Continental Breakfast

8:00 am
Commodity Outlook - Matt Bennett, CEO, AgMarket

9:00 am *Refreshment Break*

9:15 am
U.S. and Global Economic Outlook: 2026 and Beyond - Dr. David Kohl Professor Emeritus, Virginia Tech University

10:15 am *Refreshment Break*

10:30 am
Roundtable Discussions - Dr. David Kohl Professor Emeritus, Virginia Tech University

11:45 am *Luncheon and Midwest Agriculture Banking School Graduation*

12:45 pm BREAKOUTS

- **Soil Testing for Tax Breaks -** Kess Berg, Ph.D., Founder, Advanced Agrilytics
- **ROI on Tech -** Andy Campbell, Director of Insights, TractorZoom
- **Land Trends -** Rex (R.D.) Schrader, II, President, CAI, Schrader Real Estate and Auction Co., Inc.

1:45 pm *Refreshment Break*

2:00 pm
Crop Risk Management in Uncertain Times - Joe Outlaw, Ph.D, Regents Fellow, Professor and Extension Economist, Texas A&M University

3:00 pm
Next Gen Decision Making and AI in Ag - Trey Malone, Boehlje Endowed Chair for Managerial Economics in Agribusiness, Purdue University

4:00 pm Adjourn

REGISTRATION FORM

(Dept. 19)

Name

Informal Name for Badge

Bank/Firm

Address

City/State/Zip

Phone

Email

PAYMENT INFORMATION

Total payable to the IBA Foundation, Inc.

Please circle one:

VISA MasterCard AMEX

Cardholder Name

Card Number

CVV Exp. Date